

OCCUPATION OUTLINE

VP of Sales

In the United States

Economic Rebound Indicates Sales Hiring Outpaces Talent Supply



506,699 unique job postings in last 12 months



39,703 employers competing over last 12 months



1 out of 7 positions filled over last 12 months



400,485 employees in the job family



Top hard skills

Selling Techniques
Sales Management
Forecasting
Customer Relationship Management
Business Development



305,393 companies employ Vice Presidents of Sales

Top job titles

Sales Manager - 237,101
Regional Sales Manager - 78,870
VP of Sales - 62,046
Territory Manager - 61,824
Director of Sales - 51,493



Top states where most work

California - 75,597
Texas - 32,710
Illinois - 24,943
New York - 23,960
Florida - 23,893

Data from EMSI, May 2021